



# ICHOM

**POLICY FOR WORKING WITH LIFE  
SCIENCE COMPANIES**

2017

## Introduction

ICHOM is an independent not-for-profit organisation whose mission is to unlock the potential of value-based health care (VBHC) by defining global Standard Sets of outcome measures that really matter to patients for the most relevant medical conditions and other defined population segments and by driving adoption and reporting of these measures worldwide. The Standard Sets are open source and freely available to all organisations. VBHC will impact all stakeholders across the health care industry. Therefore, engaging with all stakeholders – including life science companies (medical technology/ devices and pharmaceuticals) is key to our work. In doing so, it is important for us to ensure that the primary goal of any collaboration is to advance ICHOM's strategic agenda and therefore VBHC across the health care industry. Any benefit to collaborating organisations is incidental to the primary goal of advancing ICHOM's mission.

## Purpose

ICHOM has developed these principles to clearly lay out our policies and positions around engagements with life science companies.

## Principles of engagement

All ICHOM engagements with life science companies align with the following:

1. Consistent with ICHOM's mission: Must lead to advancement of value-based healthcare
2. Avoidance of conflicts of interest: ICHOM must carefully assess both perceived and actual conflicts of interest
3. Acknowledgement of incentives: ICHOM is aware that life science companies conduct work for commercial benefit
4. Well-defined relationships: Clearly defined roles and expectations through formal agreement
5. Transparency regarding all engagements with life science companies. Engagements will be presented on the life science section of ICHOM's website
6. Ethical responsibility: As with all work ICHOM conducts, ICHOM will employ a highly conscientious approach for its engagements with life science companies, ensuring the highest levels of integrity
7. Working Groups: Life science company representatives will not be members of Working Groups developing ICHOM Standard Sets of outcomes
8. Final decisions: ICHOM will retain the final decision with respect to what projects are undertaken, what participants and sites are selected and the methodology and content of all studies and research conducted involving ICHOM

Area	Engagement Options	Details
Collaboration options	1. Project basis	<ul style="list-style-type: none"> <li>Engagements conducted on a single-project basis.</li> </ul>
	2. Strategic Partnership	<ul style="list-style-type: none"> <li>Multi-year partnership covering multiple project areas across different areas of work.</li> <li>Specific projects selected from sponsorship menu options below.</li> </ul>
Standard Set development	Industry Roundtable	<ul style="list-style-type: none"> <li>Discussion amongst interested life science companies – moderated by ICHOM – to provide opportunity for input and insights into Standard Set development.</li> <li>ICHOM presents feedback and recommendations to Working Group for consideration and final decisions.</li> <li>Working Group members are not part of the Roundtable.</li> </ul>
Implementation	1. Community	<ul style="list-style-type: none"> <li>5-10 providers implementing a single Standard Set together. ICHOM-run, via remote teleconference. Typically 6-9 months in length. Life Science companies can nominate providers to participate.</li> <li>Intensive on-site implementation support provided by ICHOM for a single provider. Aim to build capacity to measure any additional Standard Sets without ICHOM support. Typically 9-12 months in length. Life Science companies can nominate providers.</li> </ul>
	2. Capacity-Building	<ul style="list-style-type: none"> <li>Hybrid model (e.g. combination of Community and Capacity-Building) or a specific element of implementation (e.g. PROMs only). Life Science companies can nominate providers.</li> </ul>
	3. Bespoke	<ul style="list-style-type: none"> <li>Meetings for sites already implementing and for sites interest to implement a specific Standard Set. Aims to create an ICHOM benchmarking community. Life Science companies can nominate providers.</li> </ul>
Benchmarking and learning	Standard Set Condition Community Meetings	<ul style="list-style-type: none"> <li>Meetings for sites already implementing and for sites interest to implement a specific Standard Set. Aims to create an ICHOM benchmarking community. Life Science companies can nominate providers.</li> </ul>
Education	1. Case Study	<ul style="list-style-type: none"> <li>Written in-depth case study on a specific aspect of VBHC, often focusing on a specific organisation or a group of organisations. ICHOM owns full editorial rights and are responsible for determining the content of the case study.</li> <li>Video documentary on VBHC in action, often focusing on a specific organisation or group of organisations. ICHOM owns full editorial rights and are responsible for determining the content of the documentary.</li> </ul>
	2. Capacity-Building	<ul style="list-style-type: none"> <li>1-2 day intensive course focused on practical application of VBHC. Content can be tailored to specific audience (e.g. condition area or region). Life Science company can nominate participants.</li> </ul>
	3. VBHC Course	<ul style="list-style-type: none"> <li>1-2 day intensive course focused on practical application of VBHC. Content can be tailored to specific audience (e.g. condition area or region). Life Science company can nominate participants.</li> </ul>
Sponsored grants and initiatives	Life Science-sponsored grants and initiatives	<ul style="list-style-type: none"> <li>ICHOM participation in relevant Life Science-sponsored projects through grants (e.g. Innovative Medicines Initiative/IMI) or other initiatives (e.g. All.Can).</li> </ul>

For further information on ICHOM's Life Sciences work, please contact Dr. Jason Arora, Director of Life Sciences, Standardisation & Knowledge at ICHOM ([j.arora@ichom.org](mailto:j.arora@ichom.org)).

International Consortium for  
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