



ICHOM
PARTNERSHIP

WHAT IS THE PARTNERSHIP PROGRAMME?

- The ICHOM partnership programme has been created to meet the needs of healthcare providers for high quality implementation and support ICHOM in creating a Partner Network
- Membership of the network is by invite-only and offer a multitude of benefits

BENEFITS OF THE PROGRAMME INCLUDE:

- ICHOM will provide 1-day training to Implementation Partner staff on an annual basis.
 - a maximum of 10 staff trained per organization
- The partner will receive the annual certification title: "ICHOM Certified" and will be approved to brand themselves as an "ICHOM Partner" and declare themselves as "ICHOM Certified" on their organization's website and marketing platforms.
- The Implementation Partner will receive an annual organizational membership for all trained staff to the ICHOM Global User Community (2020).
- ICHOM will refer organizations seeking support with implementation and related usage of ICHOM Standard Sets and data to its list of certified Implementation Partners.

TERMS INCLUDE:

- Subscription is on an annual basis and applies to a single country. Training will take place annually and will apply to a maximum of 10 staff per organization.
- ICHOM will charge a referral fee of 7.5% of the contract value to the Implementation Partner for business resulting from ICHOM referrals.
- The fee for an annual subscription is \$45,000
- In order to be approved as an Implementation Partner with ICHOM, the vendor must have at least 1 years' experience in VBHC system re-design and/or implementing ICHOM's Standard Set.
- ICHOM requires customer references from 3 organizations in which the vendor has facilitated implementation.
- This offering is available to organisations with 40 staff maximum. For organisation with greater than 40 staff, an additional subscription cost may apply.

For more information on our partnership programme, please contact
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